

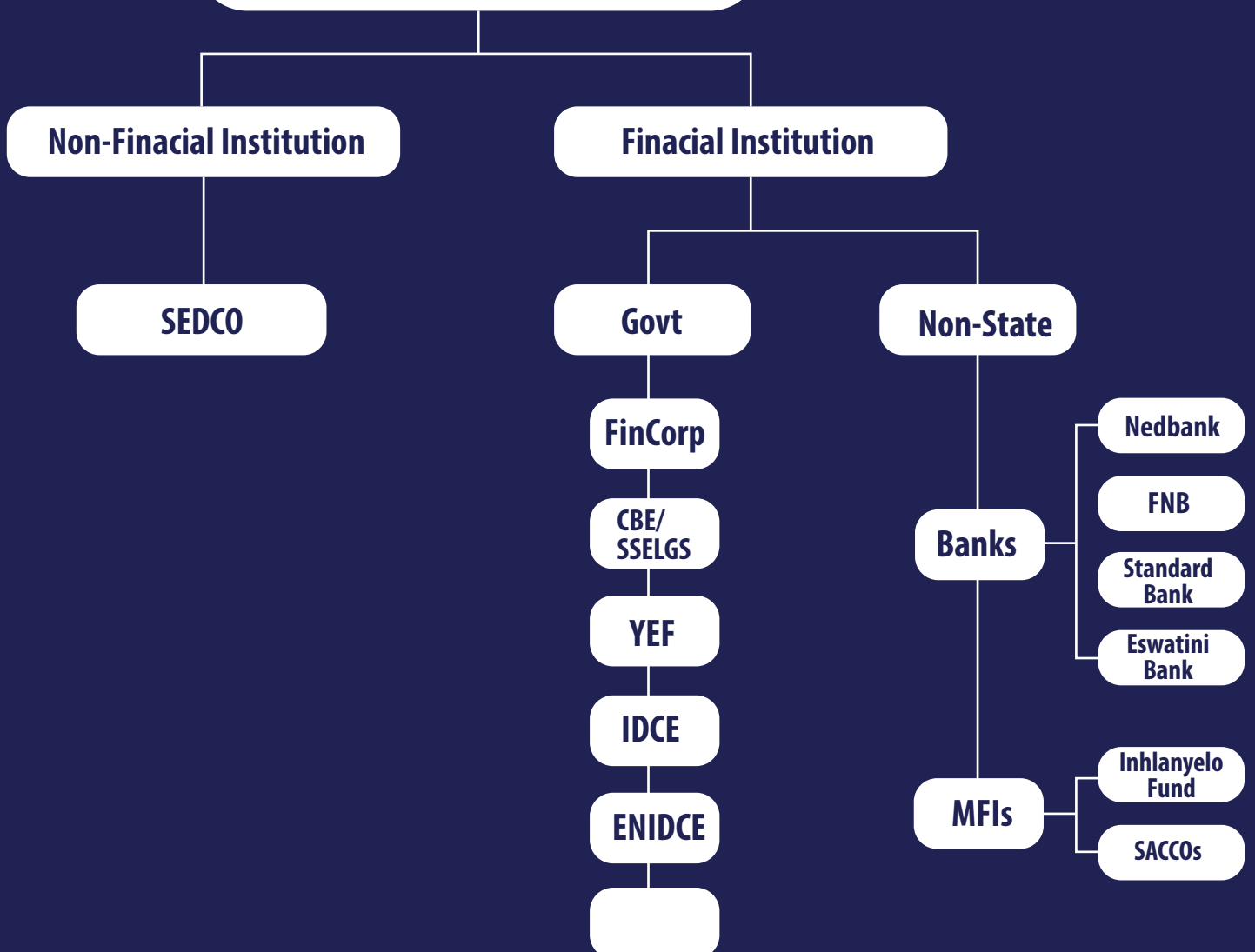
**LEADERSHIP
AND
ENTREPRENEURSHIP**

2.0

**MSME
FINANCERS**

MSMEs FINANCIERS

MSMEs FINANCIERS





FINCORP

Products/Services:

- ▶▶ **Business Loans:** Offers loans for start-ups and existing businesses.
- ▶▶ **Asset Financing:** Provides funding for the purchase of equipment, machinery, or vehicles needed to grow a business.
- ▶▶ **Working Capital Financing:** Short-term financing to cover daily operational expenses.

Requirements:

- ▶▶ Business registration documents
- ▶▶ A business plan or proposal
- ▶▶ Collateral (such as property or assets)
- ▶▶ Financial statements (for existing businesses)
- ▶▶ Personal guarantees from business owners

Working capital loans: E5, 000 – E200,000

Agribusiness loans: E5,000 – E2 million or Sugar cane E5, 000 – E5million

Order finance: E5, 000 – E500, 000

Asset lease: E5,000 – E200 000

SME Housing: Up to E 1million

Empowerment loan : Up to E500,000

Micro loans: E500 – E10,000

+many more on website

<https://www.fincorp.co.sz/products/>

Eswatini National Industrial Development Corporation (ENIDC)

Products/Services:

- ▶▶ **Industrial Finance:** Provides funding for industrial and manufacturing enterprises, including MSMEs.
- ▶▶ **Start-up and Expansion Loans:** Financial support for new businesses and those looking to expand.
- ▶▶ **Equity Participation:** The corporation may also invest in businesses in exchange for equity.

Requirements:

- ▶▶ Detailed business plan
- ▶▶ Financial projections
- ▶▶ Legal documentation
- ▶▶ Collateral

Lending

Min E10, 000 – Max E 1.5 million

<https://www.idce.co.sz/products/sme/>

Youth Enterprise Revolving Fund (YERF)

Products/Services:

- ▶▶ **Youth Business Loans:** Focuses on financing youth-led MSMEs (aged 18-35). Offers low-interest loans for start-ups and expanding youth businesses.
- ▶▶ **Capacity Building:** Provides mentorship and training for youth entrepreneurs.

Requirements:

- ▶▶ Applicants must be Eswatini citizens aged between 18 and 35
- ▶▶ Registered business (or proof of registration in progress)
- ▶▶ Viable business proposal
- ▶▶ Commitment to repay the loan

Lending limits

Standard loan

Individuals E5,000 – E50,000
Companies E5,000 – E100,000
Cooperative E5,000 – E150,000

Order Finance

Sole traders E80, 000
Companies E150,000

MTN YERF Khula Natsi

E5,000 – E30,000

<https://www.yef.co.sz/>

The Central Bank of Eswatini (SME Guarantee Scheme)

Products/Services:

- ▶▶ **Credit Guarantee Scheme:** This scheme helps MSMEs access loans from commercial banks by providing guarantees on behalf of the business to reduce the risk to the lender.
- ▶▶ **Training and Capacity Building:** Helps MSMEs with financial literacy and business skills development.

Requirements:

- ▶▶ Business must be unable to secure financing without the guarantee
- ▶▶ Must provide a business plan
- ▶▶ Access funding through participating commercial banks

Lending via commercial banks + SACCOs

<https://www.centralbank.org.sz/development-finance/>



Commercial Banks

(Standard Bank, Nedbank, First National Bank)

Products/Services:

- ▶▶ **Business Loans:** Tailored loans for MSMEs, including term loans, overdrafts, and working capital solutions.
- ▶▶ **Asset Finance:** Helps MSMEs finance the purchase of essential business assets.
- ▶▶ **Trade Finance:** Solutions like letters of credit and trade loans for import/export businesses.

Requirements:

- ▶▶ Business registration
- ▶▶ Financial statements
- ▶▶ Business plan or proposal
- ▶▶ Collateral and creditworthiness

Microfinance Institutions (MFIs)

Products/Services:

- ▶▶ **Small Business Loans:** Typically offers loans for smaller enterprises, including individual or group lending schemes.
- ▶▶ **Savings and Credit Cooperative Societies (SACCOs):** Some MFIs operate through SACCOs to offer credit to their members.

Requirements:

- ▶▶ Proof of business operation
- ▶▶ Membership (in the case of SACCOs)
- ▶▶ Limited collateral requirements or group guarantees



Small and Medium Enterprises Development Company (SEDCO)

Products/Services:

- ▶▶ **Business Loans:** Specifically, for MSMEs, SEDCO provides loans to help start or grow a business.
- ▶▶ **Business Development Services:** Offers business training, capacity building, and support in accessing markets.

Requirements:

- ▶▶ Business registration
- ▶▶ Proof of viability (business plan, financial projections)
- ▶▶ Personal guarantees or collateral

<https://www.sedco.co.sz/>



References

- ▶▶ Fincorp website. <https://www.fincorp.co.sz/products/>
- ▶▶ IDCE website. <https://www.idce.co.sz/products/sme/>
- ▶▶ Youth Enterprise Fund. <https://www.yef.co.sz/>
- ▶▶ Central Bank of Eswatini website.
<https://www.centralbank.org.sz/development-finance/>
- ▶▶ SEDCO website. <https://www.sedco.co.sz/>

